

LNG INDUSTRY - HIGHEST QUALITY EDITORIAL COVERAGE

"Global coverage of the entire LNG value chain"



In-depth technical articles focusing on all aspects of the LNG sector.



Quality keynote articles from LNG majors, financial institutions and industry commentators.



Regional reports covering the latest developments across the global LNG industry.



UNIQUE ADVERTISING OPPORTUNITY OUTSIDE FRONT COVER PACKAGE



PLUS



PLUS



2. Front cover description on contents page

3. Full page advertisement within issue

4. Cover story / technical article

ALL FOR ONLY €11 900 US\$14 450

TOTAL WORLDWIDE READERSHIP

THE NUMBER OF KEY GLOBAL DECISION **MAKERS READING EACH ISSUE OF**

LNG INDUSTRY

TOTAL NET CIRCULATION

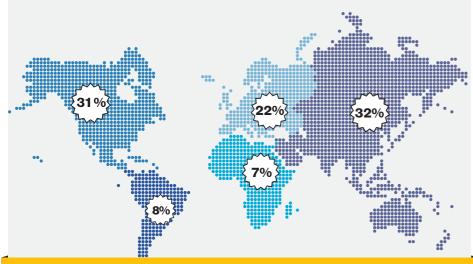
NOVEMBER/DECEMBER 2014 ISSUE. SOURCE = ABC CERTIFICATE FOR THE PERIOD JANUARY 2014 - DECEMBER 2014. AVERAGE NET CIRCULATION = 6251

TARGETED GLOBAL READERSHIP

- Major international LNG companies
- National/state oil & gas companies
- Service, supply & manufacturing companies
- Ship builders & owners
- Equipment suppliers
- Project/process engineers
- Plant managers
- Maintenance specialists
- Sales managers
- Import/export terminals

- Shipyards
- Consultants/contractors
- Classification societies
- Finance brokers & traders
- Heads of research & development
- Senior managers
- Marine engineers
- Construction contractors
- Technical directors

GEOGRAPHICAL READERSHIP INFORMATION

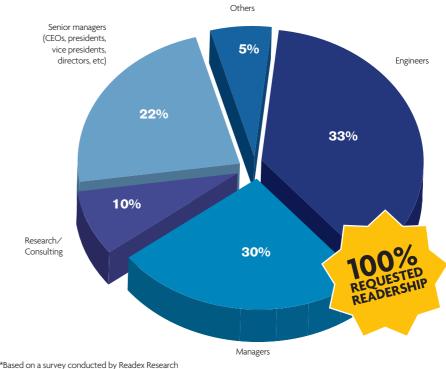


PLUS 3950 ANNUAL BONUS DISTRIBUTION AT INDUSTRY EVENTS



Member of ABC Audit Bureau of Circulations. A copy of our full audit certificate is available on request.

JOB TITLES OF SAMPLED READERS



FOR MORE INFORMATION ON ADVERTISING IN LNG INDUSTRY PLEASE CONTACT THE SALES DEPARTMENT: T: +44 (0)1252 718999 E: john.baughen@lngindustry.com

REGULAR FEATURES

Each issue of LNG Industry includes in-depth technical articles and case studies from across the entire LNG value chain. Regular features include:

LIQUEFACTION

SHIPPING

REGASIFICATION

TECHNOLOGY DEVELOPMENTS

SMALL SCALE LNG

FLOATING LNG

TERMINAL UPDATES

JANUARY

Publication date: 15th January Ad material deadline: 18th December AOG ISSUE

Regional report: Europe

Lead feature: Turbomachinery

- ☐ Consultancy & construction
- ☐ Small scale LNG
- LNG shipping
- ☐ Regasification equipment
- ☐ Measurement, control & automation

Events:

- ☐ Australasian Oil & Gas Conference & Exhibition
- ☐ Asia Turbomachinery & Pump Symposium

FEBRUARY

Publication date: 15th February Ad material deadline: 21st January

Regional report: South & Central Asia

Lead feature: LNG storage

- ☐ Pumps & valves
- ☐ Gas pretreatment
- ☐ Liquefaction technology
- ☐ Transfer systems
- ☐ Tank insulation

Events:

- ☐ Floating LNG
- ☐ China LNG International Summit & Exhibition
- International LNG Congress

MARCH

Publication date: 15^h March Ad material deadline: 19th <u>February</u> ISSUE

Regional report: Australia

Lead feature: Floating LNG

- ☐ LNG 18 preview
- ☐ Heat exchangers
- ☐ LNG finance and trade
- Vaporisers
- □ Training software

Events:

- StocExpo
- ☐ ING 18 Conference & Exhibition

APRIL

Publication date: 15th April Ad material deadline: 21st March



Regional report: USA

Lead feature: Cryogenic equipment

- Compressors
- ☐ LNG as a transport fuel
- ☐ Ship classification
- Insulation
- ☐ Regas technology

Events:

- □ FLAME
- ☐ Offshore Technology Conference
- ☐ World LNG Series: Americas Summit

MAY

Publication date: 16th May Ad material deadline: 20th April



Regional report: Mediterranean

Lead feature: LNG shipping

- ☐ Pumps & expanders
- ☐ Acid gas/mercury removal
- ☐ Ship-to-ship transfer
- ☐ Ballast water treatment
- ☐ Storage tanks

Events:

- □ ILTA
- ☐ Posidonia Conference & Exhibition

JUNE

Publication date: 15th June Ad material deadline: 20th May

Regional report: Far East

Lead feature: Small-mid scale ING

- ☐ Liquefaction technology
- □ Valves
- ☐ FPSOs/FSRUs
- ☐ Pipelines and pipe supports
- ☐ Simulation

Events:

☐ CWC's LNG Fuels Summit



JULY

Publication date: 15th July Ad material deadline: 20th June

Regional report: Africa

Lead feature: Offshore LNG

- ☐ Cryogenic insulation
- □ Compressor technology
- ☐ Ship propulsion & automation
- ☐ Escort tugs
- ☐ Tank measurement

LNG Industry [EXTREME] feature:

- ► Hazardous environments
- Arctic LNG
- ► Hostile operating conditions

AUGUST

Publication date: 15th August Ad material deadline: 22nd July



Regional report: Latin America

Lead feature: LNG trade & finance

- ☐ Pump/turbomachinery equipment review
- ☐ Gas pretreatment
- ☐ Loading arms, hoses & couplings
- ☐ Ship classification & marine services
- □ Terminal construction

Events:

- ☐ ONS Conference & Exhibition
- ☐ Pump/Turbomachinery Symposium
- ☐ World LNG Series: Asia-Pacific Summit
- SMM
- ☐ FLNG 2016

SEPTEMBER

Publication date: 15th September Ad material deadline: 22nd August

Regional report: Southeast Asia

Lead feature: LNG as fuel

- ☐ FLNG
- □ Valves
- ☐ Coatings and protection
- ☐ LNG storage
- ☐ Regas equipment

Events:

☐ Tank Storage Asia



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OCTOBER

Publication date: 14th October Ad material deadline: 20th September

Regional report: Middle East

Lead feature: LNG terminals

- ☐ Insulation
- ☐ Heat exchangers
- ☐ Cryogenic equipment
- ☐ Pipelines & pipe supports
- ☐ Simulation

Events:

☐ ADIPEC

NOVEMBER

Publication date: 15th November Ad material deadline: 21st October



Regional report: Canada

Lead feature: Regasification technology

- Turbomachinery
- ☐ Small scale LNG
- ☐ Transfer systems
- ☐ Plant maintenance & monitoring
- ☐ LNG storage tanks

Events:

☐ World LNG Summit

DECEMBER

Publication date: 15th December Ad material deadline: 21st November

Regional report: Global overview

Lead feature: Safety & challenging environments

- ☐ Terminal construction
- ☐ FLNG
- Mercury removal
- ☐ Jetties/mooring & equipment
- ☐ Tank insulation

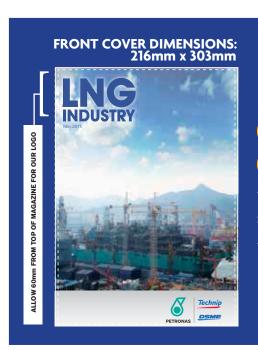
LNG Industry PUMPS &VALVES review:

- New technology
- Innovative solutions
- Detailed case studies

100% requested readership

70%
of readers make
or influence
purchasing
decisions*

*Based on a survey conducted by Readex Research



Unique OUTSIDE FRONT COVER PACKAGE:

€11 900 US\$14 450

1. COVER PICTURE AND LOGO

2. FRONT COVER DESCRIPTION ON CONTENTS PAGE 3. FULL PAGE ADVERTISEMENT WITHIN ISSUE

4. COVER STORY / TECHNICAL ARTICLE

COVER POSITIONS

INSIDE FRONT COVER: €5600 / US\$6800

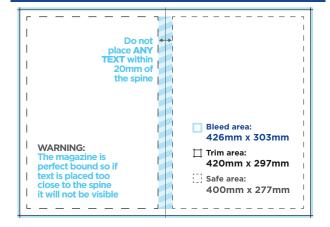
INSIDE BACK COVER:

€5040 / US\$6120

OUTSIDE BACK COVER:

€5950 / US\$7225

DOUBLE PAGE SPREAD



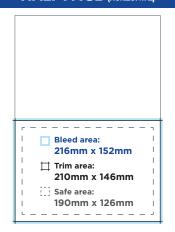
•	€	us\$
X1:	8400	10 200
Х3:	7560	9180
X6:	7140	8670
X9:	6720	8160
X12:	6300	7650

FULL PAGE (INTERNATIONAL A4)



A	€	US\$
X1:	4900	5950
Х3:	4410	5355
X6:	4165	5060
Х9:	3920	4760
X12:	3675	4465

HALF PAGE (HORIZONTAL)



A	€	US\$
X1:	3080	3740
Х3:	2770	3365
X6:	2620	3180
Х9:	2465	2995
X12:	2310	2805

HALF PAGE (VERTICAL)

ea: x 303mm
:
277mm
1 1

A	€	US\$
X1:	3080	3740
X3:	2770	3365
X6:	2620	3180
X9:	2465	2995
X12:	2310	2805

PREMIUM POSITIONS



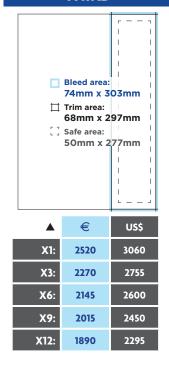




ISLAND



THIRD



QUARTER

103mm x 146mm

83mm x 126mm

216mm x 78mm

Bleed area: 109mm x 152mm

☐ Trim area:

Safe area:

☐ Bleed area:



ADVERTISEMENT TERMS AND CONDITIONS

Agency commission

UK: 10% Overseas: 15%

Additional charges

The published rates do not include courier charges, which may need to be added later. Special colours will be charged at £750 each. If advertisement material is supplied in any formats other than those specified, an additional production charge may be applied.

Contract/advertisement acceptance provision

Advertisers and advertising agencies assume full liability for all content of advertisements printed and assume full responsibility for any claims arising thereof from the Publisher. The Publisher reserves the right to reject any advertisement that does not conform to the publication's standards. If no acceptable new copy is supplied, the Publisher will repeat the most recent advertisement for the allocated space. The Publisher cannot be held responsible for the quality of reproduction when materials received do not comply with the specifications, or when materials are received beyond the closing date. Advertisers MUST provide a printed colour proof/chromalin otherwise the Publisher will be unable to provide an exact colour match.

Special positions

Special positions are not guaranteed unless previously negotiated with the Publisher.

Cancellations

Contracts, except for covers or other special positions, may be discontinued by either party only by giving written notice 30 days prior to publication date, or by the Publisher without notice for non-payment of invoices. Contracts for covers and other special positions cannot be cancelled, except for non-payment of invoices at the Publisher's discretion. Advertisers will incur fall-short rates if less space is used within one year of the first insertion, other than that specified by the rate upon which their billing is based. Advertisers will be rebated if sufficient additional space has been used within one year of the first insertion to warrant a lower rate than that at which they have been billed.

Copy date

One month prior to publication.

Payment

Payment must be made within 30 days of the invoice date, unless otherwise agreed with the

If you are unsure about PDF formats, or require any help or information, please contact us directly:

T: +44 (0)1252 718999 E: production@lngindustry.com

PDF file: Our preferred format

We accept the following PDF standard formats:

- → PDFs generated using Press Settings.
- → Pass4Press (www.pass4press.com).
- → Ghent PDF Workgroup (www.gwg.org).
- → PDF-x/la-2001/2003.

In addition, please note the following:

- → PDFs should be compatible with Acrobat 4.0
- → Please ensure all fonts are embedded.
- → All original graphics must be saved as CMYK at 300 dpi at the size they are to be used.
- → Images should not be tagged with any ICC profiles.

Adobe InDesign

InDesign files must be accompanied by all graphics saved in CMYK, as TIFF, EPS or JPEG at 300 dpi and at the size they are to be used. All fonts must be sent (in Macintosh format).

IPEG file:

All files must be saved as CMYK and at a minimum of 300 dpi.

EPS file:

All files must be saved as CMYK and at a minimum of 300 dpi.

All fonts must be embedded. Alternatively, the EPS file must be accompanied by all fonts (in Macintosh format).

Adobe Photoshop document:

All files must be saved in CMYK at a minimum of 300 dpi as Photoshop CS6 or lower. If you are sending a layered Photoshop (PSD) file, all fonts should also be sent (in Macintosh format).

Adobe Illustrator document:

All files must be saved in CMYK at a minimum of 300 dpi as Illustrator CS6 or lower. All fonts must be embedded.

Any material supplied using alternative formats will have to be reset in our own software, and therefore may entail some minor differences in layout. An additional production charge may also be applied.

We operate a preflight system prior to printing to check that all advertisement material complies with the above specifications. Any advertisement that does not comply with these specifications may need to be resupplied.



HOMEPAGE

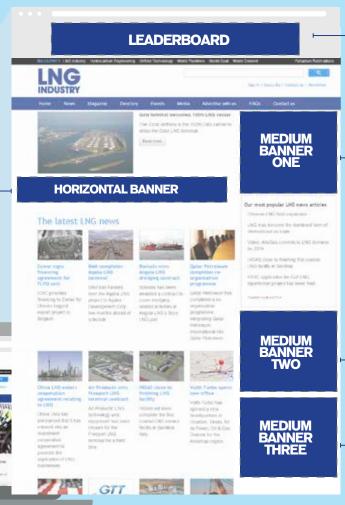
EVERY HOMEPAGE BANNER
IS EXCLUSIVE, GUARANTEEING
MAXIMUM EXPOSURE



€2240 / US\$2720 PER QUARTER

620 X 100 PIXELS





LEADERBOARD

€2800 / US\$3400 PER QUARTER 728 X 90 PIXELS

MEDIUM BANNER ONE

€2450 / US\$2975 PER QUARTER

300 X 250 PIXELS

MEDIUM BANNER TWO

€1960 / US\$2380 PER QUARTER

300 X 250 PIXELS

MEDIUM BANNER THREE

€1750 / US\$2125 PER QUARTER 300 X 250 PIXELS

NEWS SECTORS



LNG INDUSTRY'S NEWS ARTICLES ARE WIDELY PROMOTED ACROSS THE WEB

LEADERBOARD

€3500 / US\$4250 PER QUARTER

728 X 90 PIXELS

HORIZONTAL BANNER

€3010 / US\$3655 PER QUARTER

620 X 100 PIXELS

YOUR BANNER WILL APPEAR ON EVERY NEWS ARTICLE IN THE FOLLOWING SECTORS:

LNG

Small Scale LNG

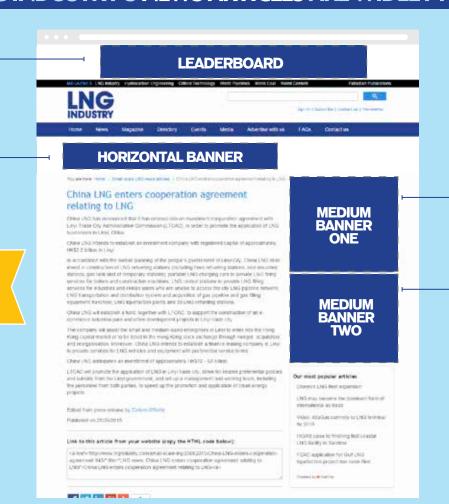
Floating LNG

Liquefaction

Regasification

Shipping

Special Reports



MEDIUM BANNER ONE

€2800 / US\$3400 PER QUARTER

300 X 250 PIXELS

MEDIUM BANNER TWO

€2520 / US\$3060 PER QUARTER

300 X 250 PIXELS

E-NEWSLETTERS

E-BLASTS

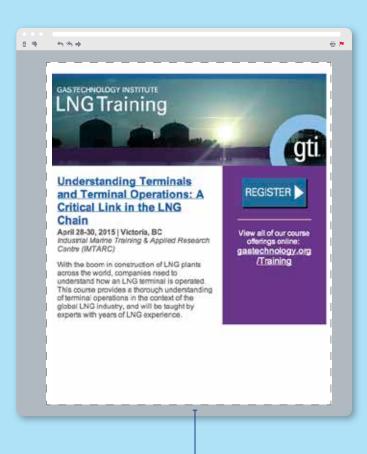


MEDIUM BANNER ONE

€700 / US\$850 PER MONTH 300 X 250 PIXELS

MEDIUM BANNER TWO

€560 / US\$680 PER MONTH 300 X 250 PIXELS



CUSTOMISED E-BLAST

€1120 / US\$1360 600 PIXELS WIDE

MECHANICAL DATA AND SPECS

All banner material should be supplied at the sizes specified in the individual diagrams, and in the following format: JPEG, at 72 DPI and at approximately 40 kB.

CONTRACT/BANNER ACCEPTANCE PROVISION

Advertisers and advertising agencies assume full liability for all content of banners uploaded and assume full responsibility for any claims arising thereof from the Publisher. LNGIndustry.com reserves the right to reject any banner that does not conform to the

website's standards. If no acceptable material is supplied, the Publisher will repeat the most recent material for the allocated space. The Publisher cannot be held responsible for the quality of reproduction when materials received do not comply with the specifications, or when materials are received beyond the closing date.

CANCELLATIONS

Contracts may be discontinued by either party only by giving written notice 30 days

prior to publication date, or by the Publisher without notice for non-payment of invoices.

COPY DATE/PAYMENT

Copy date is one week prior to deadline and payment must be made within 30 days of the invoice date, unless otherwise agreed with the Publisher.

ONLINE DIRECTORY

List your company in our comprehensive online directory

PRICES START FROM €560 / US\$680 PER YEAR





APP



- View the latest issue on your tablet or smartphone
- ► For Apple/Android devices
- Complete access to 2015/2016 issues

ADVERTISING OPPORTUNITY

€2100 / US\$2550PER QUARTER

ONLINE PROMOTIONAL PACKAGE

Customised promotional packages can include the following:

- **▶** E-blast
- Online news article
- Facebook campaign
- **▶** Twitter campaign
- LinkedIn group announcement
- Pop-up banner advertisement

PRICES START FROM €1680 / US\$2040



























SE2















